

TeX Users Group  
Profit & Loss Statement 2018

	Jan - Dec 18	Jan - Dec 17	% Change
Ordinary Income/Expense			
Income			
Membership Dues			
Annual Dues	80940	82046	-1%
Electronic option	-10820	-13579	20%
DANTE Member Dues	2285	2105	9%
DK-TUG Member Dues	475	495	-4%
GulT Member Dues	260	420	-38%
NTG Member Dues	2545	2735	-7%
UK-TUG Member Dues	1650	1835	-10%
LaTeX3 Member Dues	490	445	10%
Prepaid member dues			
Total Membership Dues	77825	76502	2%
Product Sales			
Interview Book			
Payment to LSI	-19		-100%
Total Interview Book	-19		-100%
TeX's 2 <sup>5</sup> Anniv Book			
Sales		42	-100%
Payment to LSI		-26	100%
Total TeX's 2 <sup>5</sup> Anniv Book		16	-100%
TUG Store			
Sales	410	645	-36%
Shipping	31	55	-44%
Total TUG Store	441	700	-37%
Lucida Fonts			
Purchase Lucida Fonts	2930	5790	-49%
Total Lucida Fonts	2930	5790	-49%
WinEdt license			
Purchase WinEdt License	80		100%
Payment to WinEdt Team	-70		-100%
Total WinEdt license	10		100%
Member sales -- CD's/Journals	310	595	-48%
Total Product Sales	3672	7100	-48%
Contributions Income			
General Contribution	9439	7596	24%
Royalties	24	59	-59%
Total Contributions Income	9463	7654	24%
Interest Income	870	546	59%

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Advertising Income	270	315	-14%
Services Income		761	-100%
Total Income	92101	92879	-1%
Cost of Goods Sold			
TUGboat Prod/Mailing	17410	23677	-27%
Software Production/Mailing	2550	2599	-2%
Postage/Delivery - Members	1470	2901	-49%
Lucida Sales Accrual B&H	1465	2895	-49%
Member Renewal	317	364	-13%
Total COGS	23211	32437	-28%
Gross Profit	68890	60442	14%
Expense			
Contributions made by TUG			
Bursary	2000	2000	
Total Contributions made by TUG	2000	2000	
Office Overhead			
Corporation fees	72	62	16%
Credit card/Bank charges			
PayPal fees	716	672	7%
Bank Service Charges	347	237	46%
Bankcard Merc Fees	2945	3046	-3%
Total Credit card/Bank charges	4008	3954	1%
Equipment			
Server	312	255	22%
Computer	275	300	-8%
Total Equipment	587	555	6%
Insurance			
Liability Insurance	1580	1572	1%
Workers Compensation	556	559	-1%
Total Insurance	2136	2131	0%
Postage and Delivery	82	163	-50%
Rent	4800	4800	
Supplies			
Office	88	111	-21%
Computer	947	838	13%
Total Supplies	1035	949	9%

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Telephone	1582	1127	40%
Total Office Overhead	14301	13741	4%
Payroll Exp			
SEP Contribution	2640	2640	
Health Insurance	3600	3600	
Gross Wages	52471	52473	
Payroll Taxes			
Social Security	3252	3252	
Medicare	761	761	
State Unemployment	354	461	-23%
Total Payroll Taxes	4366	4473	-2%
Total Payroll Exp	63078	63186	0%
Professional Fees			
Legal Fees			
Accounting		38	-100%
Total Professional Fees		38	-100%
Interest Expense			
Finance Charge	4	45	-92%
Total Interest Expense	4	45	-92%
Total Expense	79383	79011	1%
Net Ordinary Income	-10493	-18568	44%
Other Income/Expense			
Other Income			
Prior year adjust		3356	-100%
Total Other Income		3356	-100%
Net Other Income		3356	-100%
Net Income	-10493	-15212	31%