TUG financial statements for 2010

David Walden

The financial statements for 2010 have been reviewed by the TUG board but have not been audited. As a US tax-exempt organization, TUG's annual information returns are publicly available on our web site: `http://www.tug.org/tax-exempt`.

Revenue (income) highlights

Membership dues revenue was up from 2009 to 2010 although our membership was down (at the end of December 2010 we had approximately 1,423 paid members); all other income categories were down.

Cost of Goods Sold and Expenses highlights, and the bottom line

Payroll, office expenses, and *TUGboat* and DVD production and mailing continue to be the major expense items. Costs were down generally, in some cases significantly.

Although overall income was down almost $5,000 year-to-year, Cost of Goods Sold and Expenses was down by over three times as much resulting in a profit for the year of almost $11,000.

Often we have a prior year adjustment that takes place early in the year to compensate for something that had to be estimated at the time the books were closed at year end; in 2010 the total of such adjustments was $1,969.

Balance sheet highlights

TUG's end-of-year asset level is down a little under $3,000 from 2009 to 2010. Although we generated a profit of almost $11,000 in 2010, we also had a cash outlay of about $11,000 in 2010 for a 2009 *TUGboat* expense (see Accounts Payable). Thus, Total Checking/Savings are less than $1,000 apart from 2009 to 2010.

The Deferred Expense of over $2,000 was cash paid out in 2009 (when we committed to the conference hotel in San Francisco) for what was actually a 2010 conference expense.

The Committed Funds come to TUG specifically for designated projects: the LaTeX project, the TeX development fund, CTAN, and so forth. They have been allocated accordingly and are disbursed as the projects progress. TUG charges no overhead for administering these funds.

The Prepaid Member Income category is member dues that were paid in 2010 or previous years for 2011 and beyond. Most of this liability (the 2011 portion) was converted into regular Membership Dues for 2011 in January 2011.

The payroll liabilities are for 2010 state and federal taxes due January 15, 2011.

The change in Total Equity from 2009 to 2010 is explained as follows: Unrestricted Equity as we entered 2010 was the Total Equity from 2009 (the Unrestricted Equity from 2008 minus the 2009 loss);

Total Equity at the end of 2010 is the Unrestricted Equity with which we entered 2010 plus the Net Income (profit) from 2010.

Summary

TUG remained financially solid as we entered 2010.

We did increase the fee rates (after holding them steady for three years) to cover slowly inflating expenses that we were budgeting. There was a decrease in membership, and part of that may have been because of the fee increase.

TUG continues to work closely with the other TEX user groups and ad hoc committees on many activities to benefit the TEX community.

> ⋄ David Walden
> TUG treasurer
> http://tug.org/tax-exempt
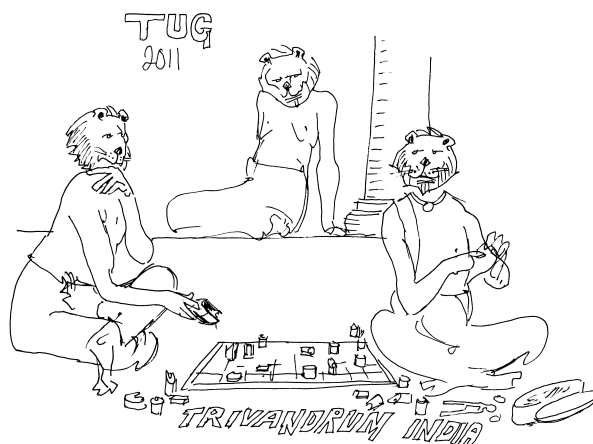
TUG 12/31/2010 (vs. 2009) Balance Sheet

	Dec 31, 10	Dec 31, 09
ASSETS		
Current Assets		
Total Checking/Savings	180,613	181,596
Accounts Receivable	285	55
Other Current Assets		2,029
Total Current Assets	180,898	183,680
Fixed Assets	808	1,068
TOTAL ASSETS	181,706	184,748
LIABILITIES & EQUITY		
Liabilities		
Accounts Payable		11,000
Committed Funds	41,405	43,417
Deferred conference income		830
Prepaid member income	3,160	3,305
Payroll Liabilities	1,087	1,079
Total Current Liabilities	45,652	59,631
TOTAL LIABILITIES	45,652	59,631
Equity		
Unrestricted	125,117	128,945
Net Income	10,937	-3,828
Total Equity	136,054	125,117
TOTAL LIABILITIES & EQUITY	181,706	184,748

TUG 12/31/2010 (vs. 2009) Revenue and Expenses

	Jan - Dec 10	Jan - Dec 09
Ordinary Income/Expense		
Income		
Membership Dues	104,261	98,815
Product Sales	4,224	5,095
Contributions Income	6,515	9,253
Annual Conference	2,820	7,640
Interest Income	1,356	3,163
Advertising Income	265	315
Total Income	119,441	124,281
Cost of Goods Sold		
TUGboat Prod/Mailing	24,001	31,045
Software Production/Mailing	3,055	4,112
Postage/Delivery - Members	2,149	2,331
Conf Expense, office + overhead		1,840
JMM supplies/shipping		370
Member Renewal	523	434
Copy/Printing for members	47	234
Total COGS	29,775	40,366
Gross Profit	89,666	83,915
Expense		
Contributions made by TUG	2,000	5,000
Office Overhead	12,161	16,560
Payroll Exp	65,778	64,451
Professional Fees		230
Lucida OpenType Development	500	
Depreciation Expense	260	1,328
Total Expense	80,699	87,569
Net Ordinary Income	8,967	-3,654
Other Income/Expense		
Other Income		
Prior year adjust	1,969	-175
Total Other Income	1,969	-175
Net Income	10,936	-3,829