## **TUG Business**

## Report from the TUG Treasurer

Donald DeLand

A comparative summary of TUG finances for 1996 through 1999 is presented below, as well as a balance sheet for the close of 1999. Although these ac-

counts have been reviewed by TUG's accountants, the accountants have not audited or verified the information presented here.

Because of changes in accounting practices over the years, not all items are itemized in the comparative financial statement. Minor discrepancies in the P&L totals may exist because of rounding errors.

Editor's note: Financial reports were last published in *TUGboat* 17:4 (1996), pages 406–408.)

PROFIT & LOSS, 1996-1999

	1996	1997	1998	1999
Number of members	1531	1436	2035	2090
Income				
Member dues	$60,\!457$	68,781	82,829	124,042
Advertising				100
Conferences		$23,\!885$	24,516	$36,\!543$
Sales	16,991	4,100		6,064
Contributions/Interest	$22,\!579$	9,780	$21,\!127$	$7,\!514$
MTOT*				(2,523)
Total	$100,\!027$	$106,\!546$	$128,\!472$	171,740
Cost of Goods				
TUGboat	$22,\!488$	34,495	23,724	$36,\!834$
CD-ROMS				$12,\!672$
Conference		19,754	34,425	$21,\!355$
Bursary Fund				1,400
LATEX 3 (transfer of assets in trust)				$12,\!852$
Delivery				
Misc.	4,192	3,811		831
Total	26,680	58,060	58,149	85,944
Expenses				
Wages	$67,\!649$	25,796	$31,\!594$	56,787
Equipment			409	7,432
Operations	$44,\!502$	44,000	44,327	14,664
Other				
Total	$112,\!151$	69,796	76,330	78,883
Net Income	(38,804)	(21,310)	(6,007)	6,913

<sup>\*</sup> MTOT is the account to which BankCard merchant fees are posted.

## BALANCE SHEET, December 31, 1999

	1999	
Assets		
Cash		
Net balance, Bank of America checki	ng 344.07	
Net balance, Santa Barbara checking	678.27	
Money market, Bank of America	$50,\!407.77$	
CD, Bank of America	34,693.19	
Bursary fund trust money market,		
Bank of America	$4,\!201.32$	
Total Cash	$90,\!324.62$	
Accounts Receivable	$10,\!451.72$	
Other Current Assets	500.00	
Fixed Assets		
Equipment	28,887.42	
Accumulated Depreciation	(22,345.82)	
Total Fixed Assets	$6,\!541.60$	
Total Assets	107,817.94	
Liabilities & Equity		
Liabilities		
Accounts Payable	21,328.95	
Suspense	1,818.42	
Total Liabilities	23,147.37	
Equity		
Opening Balance Equity	(7,596.54)	
Permanent Restricted	6,542.00	
Prior Earnings	(41,016.99)	
Retained Earnings	12,003.14	
Temporary Restricted	46,767.00	
Unrestricted	$61,\!060.88$	
Net Income	6,911.08	
Total Equity	$84,\!670.57$	
Total Liabilities & Equity	107,817.94	

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